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Laying A Solid Foundation

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GRADUATE Of The Year

PETE HORNTER was referred to Goodwill to help assess his skills working in a motorcycle shop and to help him find a job. Pete had his high school diploma and is certified as a motorcycle technician, but was having difficulties finding work in his chosen field. Goodwill arranged for him to complete a two week assessment at Ray C’s Harley-Davidson in Lapeer. This gave him the opportunity to use the skills he had and to show Ray C’s that he would be an asset to their team. Pete was able to stay on task, stayed after his shift when required, often offered to help, and get along well with his co-workers. Shortly after his assessment ended, a position opened up and he was hired.

Ray C’s is very impressed with Pete’s work ethic and abilities. They also liked his ability to fit in with the rest of their staff. He is occasionally given the responsibility of supervising high school students that work part-time at the shop as the need arises.

ACHIEVER Of The Year

After graduating from Flint Southwestern Academy, CHARLES MARTIN spent some time in sheltered workshops, aspiring to work in the computer industry, but was never given the opportunity. He was unsuccessful in a job placement program, but still held on to his dream of working and earning a living. Through a micro-enterprise program at Michigan Commission for the Blind, Charles started his own coffee shop in the lobby of the Genesee Heath Systems building. When this first attempt was unsuccessful, he came to Goodwill in 2011 for additional training and support.

The workforce development staff at Goodwill provided technical assistance, including writing and revising a business plan, developing a product line, saving money, and creating marketing strategies. Charles recently purchased refrigeration equipment and partnered with the café, Jersey Zone, in the Career Alliance building, to provide sandwiches, salads, and soup to customers. He is earning more money than ever before and the business is growing. Along with the growing business, Charles has a better outlook on life and the difficulties his family was experiencing are in the rear view mirror.

Graduate Of The Year Runner-Up

Prior to starting in Goodwill’s GoodTemps program, QUANTELLA BRYANT had a sporadic and limited work history. She had received her GED, completed training as a Direct Care Worker, and had been employed as a Child Care Provider.

However, she had been out of work for nine months before coming to Goodwill. GoodTemps placed her at the Goodwill store in Flint Township where she was hired two months later.

Quantella is now able to care for herself and her family by having a permanent job. She hopes to continue working at Goodwill and pursue a position in Director Care work in the future.

Achiever Of The Year Runner-Up

ANTHONY BOUVIER has multiple disabilities that made it difficult for him to complete high school and retain gainful employment. Although he held some temporary positions, they did not meet his career goals or income requirements. He was referred to Goodwill in January of 2012 and completed an assessment in the Goodwill cafeteria. When a position became available in the Goodwill salvage department, he applied and was offered the position in July, 2012. He learned many aspects of employment, including work rules, accessing transportation, and becoming more comfortable asking for help when he needs it.

Anthony is well-liked and works hard. He is proud of his work and his contribution to the Goodwill salvage team. He is seen as a self-starter, and is helpful to others in the department. He currently lives in a group home with daily support to achieve his goals of job retention and self-sufficiency. A future goal, however, is to own his own home where he can spend more time with his three children.
**RETAIL Employee Of The Year**

DOMINIC BLANCO is employed as a donation attendant at our Fenton store. His willingness to help his co-workers and in volunteering for special events is exemplary. He is always smiling and his caring and helpful personality brings customers into the store. His ability to relate to the public has people actually donating on a daily basis, just to talk with Dominic. The store manager describes him as a person who “always gives 110% into everything he does. Goodwill and the Fenton team are very lucky to have him.”

**OPERATIONS Employee Of The Year**

BOBBY SIMBLER currently serves as a forklift driver and material handler supervisor at the Averill plant facility. He took the initiative to organize our former warehouse facility offsite to insure a safe working environment and the efficient storage of product. Bobby works closely with all associates across multiple departments and takes great pride in his work and in helping his fellow employees. His supervisor states that “he supports and motivates not only his team, but anyone that takes the opportunity to know him.”

**COMMUNITY PARTNER Of The Year**

When RAY C’S HARLEY-DAVIDSON IN LAPEER, owned by Ray Clemons, was approached by Goodwill to partner for a community assessment site, they were more than happy to help and work with Goodwill. They allowed Goodwill to bring in a candidate to work in the service area so Goodwill could assess the candidate’s mechanical aptitude and other important work skills. They worked very well with the consumer, treated him with dignity and respect, and enjoyed working with the consumer. When a position became available, they called Goodwill to see if they could hire that same consumer. The consumer has been employed full-time at Ray C’s for over 10 months.

**COMMUNITY PARTNER Of The Year**

Our co-community partner of the year MOORE MOTORS. The owner, Brad Moore was excited when he heard about the services Goodwill could provide to help with his hiring needs. Mr. Moore calls Goodwill when he has job opportunities and, in the past year, has interviewed two of our candidates for employment opportunities and hired one of Goodwill’s consumers for a position washing and detailing cars. The consumer that Moore Motors hired didn’t have any experience but had a great work ethic and attitude, so Mr. Moore helped him gain experience washing and detailing cars before he officially started working for Moore Motors.

**GOODWILL has selected TWO 2012 Community Partners Of The Year. Both support our mission and are valuable partners in our community.**
THOSE WE SERVE
Goodwill serves people with a variety of today’s barriers and challenges - people with physical, mental and emotional disabilities, displaced workers, people who are homeless and/or illiterate, both older and younger workers, people with economic disadvantages or limited work skills, people with criminal backgrounds, and those who aspire to move from welfare dependency to the world of work and independence.

In addition, Goodwill honors vouchers issued by other agencies for their clients for store merchandise. To objectively determine successful outcomes from our programs, Goodwill uses a performance measurement and improvement system which measures consumer access to, satisfaction with, efficiency of, and effectiveness of our services. The Board and management of Goodwill then utilize that data to improve our programs and services. (Copies of the Performance Improvement Report are available upon request at the main office).

CAREER SERVICES AND TRAINING
Goodwill’s Career Services and Training program helps those we serve prepare for the needs of today’s employers. From careers in the service industry to administrative/clerical training to opportunities in professional fields, Goodwill helps participants prepare for a lifetime of independence.

MICROENTERPRISE SERVICES
Often, those we serve find they can most effectively overcome their employment barriers through self-employment. With the help of Goodwill’s Microenterprise Program, individuals can fulfill their dreams of owning their own business. Participants take part in individualized training with a personal advisor to develop a business plan, with follow-up and technical assistance as they begin building their business.

GoodTemps is a non-profit, alternative staffing organization providing temporary employment opportunities for people facing disadvantages in their quest for work. Funded by the Charles Stewart Mott Foundation, GoodTemps will help those at-risk individuals who need to overcome poverty prepare for, find and retain jobs during a time of significant demand for temporary employees with various skill levels.
COMMUNITY SERVICE
As a public service, Goodwill provides the opportunities for individuals assigned to serve volunteer hours in community service from the following:

2nd A District Court-Adrian
6th Judicial Circuit Court-Oakland Cty
10th District Court-Saginaw Cty
18th Circuit Court-Bay Cty
21st Circuit Court-Isabella Cty
29th Circuit Court-Gratiot Cty
31st Circuit Court-St. Clair Cty
31st Circuit Court-Gray Cty, TX
35th District Court-Plymouth
40th Circuit Court-Lapeer
42nd-1 Judicial District-Romeo
44th Circuit Court-Livingston Cty
45th - A Judicial Court-Berkeley
47th District Court-Farmington Hills
48th District Court-Bloomfield Hills
49th Circuit Court-McCarter Cty
52nd District Court-Clarkston
53rd-1 District Court-Novi
52nd District Court-Clarkston
52nd-3 District Court-Rochester Hills
52nd-4 District Court-Troy
53rd District Court-Howell
54th District Court-Tuscola Cty
54th B District Court-East Lansing
55th District Court-Mason
57th Circuit Court-Emmet Cty
63rd District Court-Grand Rapids
66th District Court-Corunna
66th A District Court-Corunna
67th District Court-Geneseo Cty
70th District Court-Saginaw Cty
71st A District Court-Lapeer
71st B District Court, Caro
74th District Court-Bay Cty
75th District Court-Midland
76th District Court-Mt. Pleasant
77th District Court-Big Rapids
78th District Court-White Cloud
80th District Court-Harrison
81st District Court-Tawas Cty
82nd District Court-West Branch
84th District Court-Lake City
86th District Court-Belleair
87th District Court-Grand Blanc
87th C District Court-Graying
90th District Court-Petosky
96th District Court-Marquette
Action Management-Flint
Bay City Housing Commission-Bay City
Community Alternatives-Mc Pleasant
Comm. Service Alternatives-Midland
Diversions Prog., Serv-Kansas City, MO
Great Lakes Bay Mich. Works-Bay City
Human Investments-Flint
Human Investments-Grand Blanc
Ingham Cty Diversion Program-Lansing
Intervention Comm. Serv-Prog-Pueblo, CO
Midland Probation/Parole-Midland
Montgomery Cty Diversion Prog.-Dayton, OH
Thumb Area Michigan Works

COMMUNITY PARTNERS - Goodwill is able to fulfill its mission in large part because of the interest and support of community organizations who refer individuals, provide facilities for vocational evaluation and training and who hire our graduates. To them we simply say - THANKS!

AARP
Alternative Veterans Solution Resource Center
American Assoc. on Developmental Disabilities
American Red Cross
ARC of Michigan
ARC of Midland
AuSable Valley CMH
Bad Axe Chamber of Commerce
Bay Area Behavioral Health
Bay Area Chamber of Commerce
Bay Area Community High School
Bayside Lodge-Saginaw
 Birch Run Chamber of Commerce
 Brouch Carpets-Lapeer
Brown Rehab Services
Burton Chamber of Commerce
Burton Rotary Club
Career Alliance
CareWorks USA
Cares Chamber of Commerce
Care Pool and Supply
Carn Veterinary Clinic
Cascade Disability Management
Cass Cty Village
Catholic Charities
Chemical Bank-Caro
Chiller's Grill
City of Flint
Clinc Chamber of Commerce
Consumer Services, Inc.
Coventry Work Comp Services
Cumulus Broadcasting
DDI at Wayne State University
Dairy Queen-Caro
Dave Knapp Finest Used Cars
Davidson Chamber of Commerce
Dept. of Natural Resources
Disability Management
EPCO Sales, LLC
Excel Corp.-Oakland County
EZ Awareness by Design
Faith Gospel Tabernacle-Bad Axe
Fenton Chamber of Commerce
Fenton High School
Flint Farmer's Market
Flint Geneseo Chamber of Commerce
Flint Kiwanis Club
Flint Public Library
Flint Parole & Probation Offices
Flushing Chamber of Commerce
Food Bank of Eastern Michigan
Garden Gate Bed & Breakfast-Caro
Geneseo County Land Bank
Geneseo District Library
Geneseo Health Systems
Geneseo ISD
Geneseo Fitness Center
Geneseo Hospital
Genex Services
Goyoite Mechanical
Grand Blanc Chamber of Commerce
Grand Blanc Community Schools
Grand Blanc Police Department
Great Lakes Bay Recycling
Habitat for Humanity
Hair Force Academy
Halifax Trucking
Health Plus
Holly Chamber of Commerce
Hugen Manufacturing
Huron Behavioral Health
Imlay City Chamber of Commerce
Imlay City ODA
JJ Jamehko-Caro
Keep Geneseo County Beautiful
Kettering University
Kidd's Club Day Care-Caro
Laerador Construction
Lake Fenton High School
Lapeer Chamber of Commerce
Levi Strauss
Ligon Outdoor Center
Low Income Transportation Authority
McDonald's-Bad Axe
Metamora Chamber of Commerce
Michigan Academy for Self-Determination
Michigan Association of Community Mental Health
Michigan Association of Rehab Organizations
Michigan Case Management
Michigan Commission for the Blind-DSHS
Michigan Community Services, Inc.-Bay City
Michigan Rehab Services-DSHS
Michigan Veteran's Administration
Michigan Partners for Freedom
Michigan Transition Association
Michigan Works
Midland Area Chamber of Commerce
Midwest Case Management
Motoro Motors-Caro
Mott Community College
C.S. Mott Foundation
New Century, Inc.
New Hope Network
New Horizons
New Paths, Inc
Opportunities Center
Origami Rehab Center
Oscoda-AuSable Chamber of Commerce
Our Home Transitional
The Oven-Caro
Owosso Carpet Center
Oxford Chamber of Commerce
Pepermill-Bad Axe
R & B Used Book Store
C Ray's Harley Davidson
Riverside Baptist Church
Rozar's Pizza Almont
Saginaw Chamber of Commerce
Saginaw ISD
Saginaw Valley Rehab Center
Saginaw Valley State University
Self Serve Lumber-Caro
Shaissawee Area Chamber of Commerce
Shaissawee County Parole Office
Shaissawee District Library
Shaissawee RESD
Southwestern Girl Scouts
The State Bank
Swartz Creek Chamber of Commerce
Team One Credit Union-Saginaw
Thomb National Bank
Tom's Hardware-Oxford
Touchstone Services
Toyo Seat USA-Inlay City
Training & Treatment Innovations
Tuscola Economic Development Corp.
Tuscola ISD
United Way of Genesee County
VetBizCentral, Inc.
VA-Detroit
Vocational Independence Program
Water & Wind Council-BSA
Wolferine Campground
YMCA-Bay City
YMCA-Flint
MEASURING GREATER COMMUNITY IMPACT

2012 FINANCIAL HIGHLIGHTS:

THE COMMUNITY GAVE TO GOODWILL
- Store Sales and Salvage: $15,628,443
- Industrial Services: $78,070
- Rehabilitation Fees and Grants: $532,882
- Other: $258,289
- Total Revenue: $16,497,684

GOODWILL GAVE BACK TO THE COMMUNITY
- Wages, Benefits, Taxes: $7,967,931
- Utilities: $537,405
- Rents: $1,401,249
- Insurance, Property Tax, Maint.: $545,026
- Depreciation: $284,119
- Supplies: $2,920,615
- Other: $1,618,340
- Total Expenses: $15,274,340

In partnership with the Genesee Regional Chamber of Commerce, Goodwill Industries of Mid-Michigan provides summer youth services for teens 16 years and older who are transitioning from school to work. The goal of the program is to train individuals in soft skills such as attendance, social interactions, ability to follow directions, understanding proper attire, problem solving, self motivation, fundamentals of leadership, how to resolve conflicts, and team building. It also provides students with numerous choices of vocational exploration options.
OUR MISSION
To assist individuals with barriers to employment make the transition to independence and self-sufficiency.

OUR VISION
Service excellence in developing human potential.

OUR PHILOSOPHY
Goodwill Industries of Mid-Michigan believes that work plays a critical role in our lives and forms the cornerstone of a person’s relationships with others. Through the power and dignity of work, individuals are able to achieve both economic self-sufficiency and a productive role in society.

HOW YOU CAN HELP
DONATE TO GOODWILL - Each time you or your business donates your gently used clothing, household items or other resalable items to Goodwill, you give someone in your community a chance for independence. Your donations are put to work in our local area, and, since Goodwill is a 501(c)(3) non-profit, charitable organization, your donations are tax deductible to the full extent of the law.

SHOP AT OUR STORES - Everyone is welcome to shop in our stores, and the money you spend supports job training and employment programs for people with disabilities or other employment barriers. Shopping at Goodwill means great bargains for you and a job for someone who wants to support themselves and their family.

HIRE A GOODWILL PROGRAM PARTICIPANT - Our training and employment programs prepare skilled, reliable employees. We may very well have a qualified candidate suited to meet your needs.

CONSIDER GOODWILL FOR YOUR BUSINESS NEEDS - Goodwill provides customized contract services at competitive prices, performing the work at your facility or ours. We can help you solve your business needs while providing work for those who need a job.

MAKE A LASTING CONTRIBUTION - Your cash gifts and bequests to our Endowment Fund help Goodwill ensure services to those in future need. Estate planning resources are available from our website, www.goodwillmidmichigan.org, or call us at 1-800-524-6331.

IN MEMORIAM
During the past year, Goodwill lost two former employees. SHANNON CONKLIN was with the agency from July, 2006 until August, 2008. Shannon worked in the transportation department before he left for other employment. He passed away in March at the age of 32.

MARY LOU ARMBRUSTER was Goodwill’s nurse from 1982 until her retirement in 1994. Ms. Armbruster spent her retirement years in Manistee, Michigan where she passed away in September at the age of 79.

They both were avid Goodwill supporters and will be missed by their families and their co-workers.

Our Locations

RETAIL STORES
Bay City 4011 N. Euclid Ave.
Birch Run 12365 S. Beyer Rd., #C100
Burton 2188 S. Center Rd.
Clio 1560 W. Caro Rd.
Flint Township 4340 Miller Rd.
Fenton 3150 Owen Rd.
Holly 15213 Holly Rd.
Imlay City 579 N. Cedar St.
Lapeer 1857 W. Genesee St.
Midland 2030 N Saginaw Rd.
Oscoda 5122 N. US 23
Owosso 1427 E. M-21
Oxford 1500 S. Lapeer Rd.
Saginaw 4675 Bay Plaza Dr.

DONATION CENTERS
Davison VG’s, Davison Rd.
Davison Missing Sock, Lapeer Rd.
*Flint 501 S. Averill Ave.
*Flushing 775 E. Main St.
Frankenmuth IGA Foodliner, N. Main St.
*Grand Blanc 2217 E. Hill Rd.
Imlay City 1995 S. Cedar St.
Lake Orion 720 S. Lapeer Rd.
Lake Orion 1279 S. Lapeer Rd.
*Saginaw 405 S. Michigan Ave.

*Denotes Attended Donation Centers.

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